

Career Day

就業資訊日 | 2019.10.26



Pursuing Your Dreams





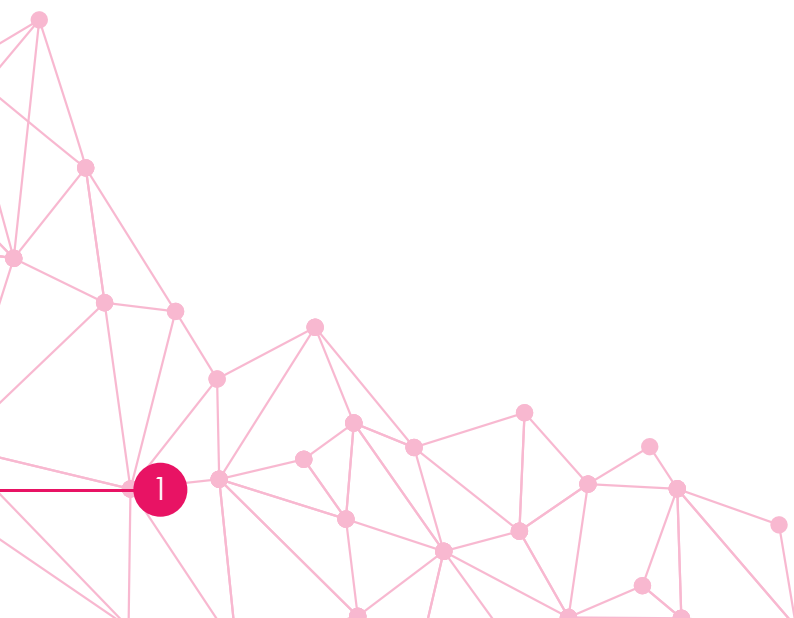
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■ About the FSDC Career Day

The financial services industry is one of the key employers of talent in Hong Kong today with around 263,000 participants in the industry, contributing 6.8% of the workforce. University graduates are well positioned to fully grasp the various career opportunities arising from Hong Kong's position as an international financial centre.

The Financial Services Development Council (FSDC) Career Day provides a useful platform for tertiary students and recent graduates to understand the different jobs and segments within the financial services industry through experience-sharing by leading practitioners. Speakers will also offer practical tips on job search and how to get prepared for a career in finance.



Agenda

Venue: The Grand Auditorium, HKEX Connect Hall, 1/F, One and Two Exchange Square
Central, Hong Kong

9:30am- 9:35am	Opening Remarks	Mr Laurence LI, SC, JP Chairman, Financial Services Development Council
9:35am- 9:50am	Keynote Address “My Story, Career Path and Key Lessons to Learn”	Mr Tim LUI, SBS, JP Chairman, Securities and Futures Commission
9:50am- 10:20am	Panel 1: Career in Finance	
	Panel Chair	Mr Mervyn CHOW Partner, Hillhouse Capital Management Limited FSDC Human Capital Committee Member
	• Investment Banking	Mr David LAU Managing Director, J.P. Morgan FSDC Policy Research Committee Member
	• Insurance	Mr Eric HUI Chief Executive Officer, Zurich Insurance (Hong Kong)
	• Private Wealth	Dr François MONNET Head of Private Banking North Asia & Chief Executive Hong Kong Branch Credit Suisse
	• Professional Service	Mr Freddie CHUI Partner, Financial Services Industry Deloitte China
10:20am- 10:30am	Q & A Session	

10:30am-11:00am	Panel 2: Innovation & Technology in Finance	
10:30am-11:00am	Panel Chair	Mr Christopher HUI Executive Director Board Member Financial Services Development Council
	• Innovation	Mr Lukas PETRIKAS Head of Innovation Lab Hong Kong Exchanges and Clearing Limited
	• Technology	Mr Gene LIU Co-Founder & CEO, LegalX
	• Virtual Bank	Mr Alan LUI Chief Marketing Officer, Fusion Bank Limited
	• Virtual Insurance	Mr Fred NGAN, FSA Co-Founder & Co-CEO Bowtie Life Insurance Company Limited
11:00am-11:10am	Q & A Session	
11:10am-11:25am	Closing Remarks	Mr James Henry LAU Jr., JP Secretary for Financial Services and the Treasury, The Government of Hong Kong SAR
11:25am-12:30pm	Concurrent Networking Sessions: CV Clinic	Banking: Euroclear, Standard Chartered Bank, The Bank of East Asia, The Hongkong and Shanghai Banking Corporation Limited Accounting: Ernst & Young, KPMG, PricewaterhouseCoopers Insurance: Bowtie Life Insurance Company Limited, Zurich Insurance (Hong Kong) Others: Hong Kong Exchanges and Clearing Limited
	Meet-the-Speakers	Students to mingle with guest speakers at their own wish

■ About the FSDC

The FSDC was established in 2013 by the Hong Kong Special Administrative Region Government as a high-level, cross-sectoral advisory body to engage the industry in formulating proposals to promote the further development of the financial services industry of Hong Kong and to map out the strategic direction for the development.

The FSDC has been incorporated as a company limited by guarantee with effect from September 2018 to allow it to better discharge its functions through research, market promotion and human capital development with more flexibility.

The FSDC aims to:

- advise the Government on strategies and measures to expand the scope of the financial markets of Hong Kong and enhance the competitiveness of Hong Kong as an international financial centre;
- support the financial services industry of Hong Kong in developing the core competence and knowledge of its practitioners; and
- promote the financial services industry of Hong Kong and Hong Kong as an international financial centre on the Mainland and overseas.



Opening Remarks

What is a Career in Finance?

Mr Laurence LI, SC, JP

Chairman

Financial Services Development Council

Mr Laurence Li, SC is the Chairman of the FSDC. The FSDC is an advisory body to the HKSAR Government on all matters relating to the development of Hong Kong as an international financial centre. It engages the industry in formulating proposals to promote the further development of the financial services industry of Hong Kong and to map out the strategic direction for the development.

Mr Li's profession is a practicing barrister. He focuses on banking, commercial, company, and securities law. Prior to being called to the Hong Kong Bar, he served in several positions within the Securities and Futures Commission in Hong Kong and, before that, worked in a law firm in New York.

Mr Li is a Judge of the International Court and Regulatory Tribunal in Doha, Qatar. He is also a Fellow of The Hong Kong Polytechnic University, an Honorary Fellow of the Asian Institute of International Financial Law at The University of Hong Kong, and a Senior Fellow at the Centre for Financial Regulation and Economic Development at The Chinese University of Hong Kong.



Keynote Address

My Story, Career Path and Key Lessons to Learn

Mr Tim LUI, SBS, JP

Chairman

Securities and Futures Commission

Mr Tim Lui is the Chairman of the Hong Kong Securities and Futures Commission.

Mr Lui is a Fellow Member of The Hong Kong Institute of Certified Public Accountants (HKICPA) and a Member of The Institute of Chartered Accountants in England and Wales. He was elected President of HKICPA in 1997.

He was a Partner of PricewaterhouseCoopers (PwC) in Hong Kong, Lead Director of the Board of Partners and a member of the Global Board of PwC International Limited.

Mr Lui has been active in public and community service. Currently, he is Chairman of the Education Commission and a member of the University Grants Committee and the Public Service Commission.

Currently, Mr Lui is a Director of the Academy of Finance. He is also a member of the Financial Leaders Forum and the Hong Kong Monetary Authority's Exchange Fund Advisory Committee and Banking Advisory Committee.



Panel 1: Career in Finance

Panel Chair

Mr Mervyn CHOW

Partner

Hillhouse Capital Management Limited

FSDC Human Capital Committee Member

Mr Mervyn Chow is a partner of Hillhouse Capital Management Limited. Prior to joining Hillhouse in March 2018, Mervyn was the Chief Executive Officer for Greater China and Co-Head of Investment Banking and Capital Markets, Asia Pacific for Credit Suisse.

During the two decades at Credit Suisse, Mervyn was responsible for the overall strategy of the bank in Greater China as well as many key client coverage and landmark Mergers & Acquisitions and Capital Markets transactions in the region.

Mervyn is a member of the Human Capital Committee of the FSDC since January 2017.

Mervyn received his B.A. in Economics from the University of California at Berkeley and M.A. in International Policy Studies from Stanford University.



Panel 1: Career in Finance

Investment Banking

Mr David LAU

Managing Director

J.P. Morgan

FSDC Policy Research Committee Member

Mr David Lau heads the Hong Kong Investment Banking operation at J.P. Morgan, responsible for the bank's global investment banking strategy for Hong Kong clients. He joined J.P. Morgan in 1995 and is based in Hong Kong. Prior to joining J.P. Morgan, David worked in Private Equity. David also worked at both the Listing Division of the Hong Kong Stock Exchange and the Hong Kong Securities and Futures Commission between 2002 and 2004.

David was an Associate Member of the Central Policy Unit of the Hong Kong Government. He is a member of the Listing Committee of the Stock Exchange since July 2017 and a member of the Policy Research Committee of the FSDC since 2019. David graduated from the University of California at Los Angeles with a Bachelor of Arts in Business Economics.



Panel 1: Career in Finance

Insurance

Mr Eric HUI

**Chief Executive Officer
Zurich Insurance (Hong Kong)**

Mr Eric Hui is the Chief Executive Officer of Zurich Insurance (Hong Kong) (the "Company"). He spearheads all strategy development to drive Zurich's General Insurance and Life Insurance businesses in the territory towards profitable growth.

Prior to the appointment to the current role in September 2016, Eric had been the Chief Executive Officer of Zurich's General Insurance business since June 2012. In earlier roles with Zurich, Eric had also led the expansion and development of the Company's general insurance business for small and medium enterprises and consumer businesses on a multi-channel distribution platform, and had worked in overseas markets in the Greater China and Southeast Asia region for business development.

In Eric's nearly 30 years of extensive experience in the insurance industry, he has accrued significant accomplishments in leading strategic business initiatives, innovative practices and market developments. He joined the Swire Group in 1989 as a group management trainee, starting at the trading division and later specialised in insurance business.

Currently, Eric is a Governing Committee member and the Deputy Chairman of the General Insurance Council of the Hong Kong Federation of Insurers, the Deputy Chairman of the Employees Compensation Insurer Insolvency Bureau, a General Committee Member of the Insurance Complaints Bureau, and serving as a Committee Member under the Hong Kong Trade Development Council Belt and Road & Greater Bay Area Committee, the Insurance Training Board of Vocational Training Council, the Motor Insurers' Bureau of Hong Kong, the Employees' Compensation Insurance Residual Scheme Bureau Board, and the Insurance Management Committee of the Hong Kong Management Association. He is also a panel member of the Insurance Appeals Tribunal as appointed by the HKSAR Government.

Eric graduated from the Chinese University of Hong Kong with a Master degree and a Bachelor degree in Business Administration. He holds the professional qualification of Associateship at the Chartered Insurance Institute and is a Fellow at the Life Management Institute.



Panel 1: Career in Finance

Private Wealth

Dr François MONNET

Head of Private Banking North Asia &
Chief Executive Hong Kong Branch
Credit Suisse

Dr François Monnet was appointed Head of Private Banking North Asia effective August 2018, based in Hong Kong. Prior to that responsibility, Dr Monnet ran the Private Banking franchise for Greater China.

In this role, Dr Monnet works closely with the respective Market Group Heads and Country CEOs across Credit Suisse's integrated bank to enhance its ability to capitalise on the synergies and business opportunities in Greater China and Japan, drive client interconnectivity across business divisions and markets to further build the bank's strong client franchise in the region. In addition, Dr Monnet is the Chief Executive of Credit Suisse's Hong Kong Branch.

Previously Dr Monnet was the Chief Operating Officer for Private Banking Asia Pacific from April 2012. In this capacity, he assumed responsibility for all run-the-bank functions, investments in infrastructure and change management, risk and supervisory controls, pricing and strategy, including the build-up of Credit Suisse's Private Banking digital capabilities across Asia.

Dr Monnet joined Credit Suisse in 2007 as Head of Private Banking Southeast Asia and Australasia until 2010 when he assumed a new responsibility as Head of Ultra High Net Worth clients for Private Banking Southeast Asia, Australia and Japan. Prior to Credit Suisse, he managed the offshore core affluent client segment in Asia Pacific at UBS, with an additional focus on the Singapore domestic market. He started his banking career at UBS Zurich in Corporate Finance and Mergers & Acquisitions.

Dr Monnet is a graduate of University of Geneva, holds a Master of Arts in Law and Diplomacy (Tufts/Harvard Universities) as well as a Doctor of Philosophy in Political Sciences from University of Geneva, Switzerland. He is the recipient of an Executive MBA from INSEAD. He is a Chartered Financial Analyst.



Panel 1: Career in Finance

Professional Services

Mr Freddie CHUI

Partner

Financial Services Industry

Deloitte China

Mr Freddie Chui is a partner of Deloitte specialising in the financial services industry. He mainly focuses on and has more than 25 years of professional experience in providing banks, insurance companies and other financial institutions with auditing, regulatory examination and reporting, risk advisory and transaction advisory services.

Freddie started his career with KPMG in Hong Kong and mainly audited leading international financial institutions for more than 10 years. He was relocated to Beijing in 2002 when he joined Ernst & Young. Since then he has accumulated significant knowledge of the major Chinese financial institutions by leading a number of large sized audit and advisory engagements in the Chinese mainland. He was relocated back to Hong Kong in end of 2008 and subsequently joined Deloitte in 2010. Over the last few years Freddie held various leadership roles such as Priority Accounts Leader, Southern China Leader, and currently Markets and Global Network Leader at the financial services practice of Deloitte China.

Freddie received a B.A. degree in Accounting from The Hong Kong Polytechnic University and a M.B.A. degree in Banking and Finance from The University of Manchester. He is a practicing member of The Hong Kong Institute of Certified Public Accountant and a fellow member of The Association of Chartered Certified Accountants. Freddie is also a member of the Board of Directors of Peace and Development Foundation.



Panel 2: Innovation & Technology in Finance

Panel Chair

Mr Christopher HUI

Executive Director

Board Member

Financial Services Development Council

Mr Christopher Hui is Executive Director of the FSDC. Mr Hui possesses extensive experience in strategy formulation and business development in the financial services industry across both private and public sectors. He was a Managing Director at Hong Kong Exchanges and Clearing Limited, holding various senior positions in the Market Development Division and Listing Division for over 12 years. He spearheaded a number of important initiatives including the implementation of the Stock Connect Programme.

Immediately prior to joining the FSDC, he served as Director of Strategic Development at New World Development Company Limited responsible for the development of the company's strategy and business ecosystem in the Greater Bay Area. He was once an Administrative Officer of the HKSAR Government.

Mr Hui received his BA in Philosophy, Politics and Economics (PPE) from University of Oxford and MBA from INSEAD. He is active in public service, now being a Council Member of City University of Hong Kong and a member of the Exchange Listing Review Committee, MPFA Process Review Panel and HKICPA Disciplinary Panel.



Panel 2: Innovation & Technology in Finance

Innovation

Mr Lukas PETRIKAS

Head of Innovation Lab

Hong Kong Exchanges and Clearing Limited

The HKEX Innovation Lab explores and accelerates creative new applications of technology at the Hong Kong Stock Exchange (HKEX), one of the world's most pioneering financial market operators.

Mr Lukas Petrikas' team runs a portfolio of projects that apply targeted AI, smart automation and knowledge-based solutions to augment HKEX's operations in areas such as trade settlement, company regulation and low-latency market data.

The 2,400 companies listed in Hong Kong include some of the most exciting entrepreneurial growth stories of the modern era, and HKEX strives to use the full resources of this incredible network to make the city's capital markets more open, more accessible to younger generations and, above all, more interesting to human and machine intelligence alike.

Lukas has been involved in a number of flagship initiatives that have put Hong Kong on the international markets map, including the China Stock Connect and Bond Connect programmes, as well as the landmark reforms of the city's IPO regime in 2018.

Before joining HKEX in 2012, Lukas was an investment banker with NM Rothschild focused on structuring bank bailouts during the global financial crisis, most memorably those of Lehman Brothers, Fortis, ABN AMRO and the Irish banking sector.



Panel 2: Innovation & Technology in Finance Technology

Mr Gene LIU

Co-Founder & CEO
LegalX

As a Co-Founder and CEO of 云办 (also known as LegalX), Mr Gene Liu drives the strategic direction of the company and is responsible for overall management, strategy, product development, finance and daily operations. Prior to founding 云办, Gene was a legal counsel of the Securities and Futures Commission (SFC) advising on front-line regulatory and policy matters after practicing as a corporate lawyer at leading international law firms, including Sidley Austin LLP and Morrison & Foerster LLP. During his private practice, Gene represented both A-Share and H-Share listed companies, directors, substantial/controlling shareholders, funds and investment banks in a broad range of M&A, IPO and regulatory compliance matters addressing queries from the HKEX and the SFC.

Gene holds a Bachelor of Laws from Durham Law School, a Juris Master in PRC Laws from Tsinghua University School of Law and a Postgraduate Certificate in Laws from the University of Hong Kong. Gene was also admitted to the MBA programs of Tsinghua University (with government scholarship) and the Massachusetts Institute of Technology (MIT). Gene received an accredited certificate on Cloud Computing Risks - Security and Policies for Legal Professionals and an MIT Sloan Executive Certificate on Artificial Intelligence accredited by the MIT Computer Science and Artificial Intelligence Laboratory (CSAIL).



Panel 2: Innovation & Technology in Finance

Virtual Bank

Mr Alan LUI

**Chief Marketing Officer
Fusion Bank Limited**

Mr Alan Lui is currently the Chief Marketing Officer of Fusion Bank Limited (Fusion Bank), overseeing all the marketing and public relations strategies of the bank, managing and enhancing the bank's brand image.

Prior to this role, Mr Lui was Chief Operating Officer at Asia Miles, responsible for all partnerships and member services of the programme. During his tenure, he has brought the programme's membership from 8 to over 11 million in three years.

Mr Lui has also worked with Cathay Pacific Airways on the commercial side for years in Hong Kong, mainland China and the Philippines. He was responsible for the ticket sales in these markets, and was one of the creators of Cathay Pacific's "fanfares" project in Hong Kong.

With his vast experiences in the consumer sector, Mr Lui is currently appointed by the HKSAR government as a board member of the Consumer Council and Competition Commission, as well as a member of the Hong Kong Housing Authority, Trade and Industry Advisory Board and the Standing Committee on Disciplined Services Salaries and Conditions of Service. He has achieved 10 A's at the 1998 HKCEE.

Fusion Bank was granted its virtual banking license by the Hong Kong Monetary Authority (HKMA) in 2019. A joint venture between Tencent Holdings Limited, Industrial and Commercial Bank of China (Asia) Limited, Hong Kong Exchanges and Clearing Limited, Hillhouse Capital and renowned Hong Kong entrepreneur Mr Adrian Cheng (invested via investment entity – Perfect Ridge Limited), Fusion Bank aims to promote financial inclusion for retail customers and small SMEs, and to provide customers with efficient, innovative and secure virtual banking and financial services. Headquartered in Hong Kong, Fusion Bank fully complies with the regulatory requirements and guidelines established by the HKMA.



Panel 2: Innovation & Technology in Finance

Virtual Insurance

Mr Fred NGAN, FSA

Co-Founder & Co-CEO
Bowtie Life Insurance Company Limited

Mr Fred Ngan is Co-Founder & Co-CEO of Bowtie, Hong Kong's first virtual insurer. Fred is a serial entrepreneur who previously co-founded two successful insurtech start-ups. Fred started his career as a consulting actuary in Chicago, Toronto, London and Hong Kong. He spent 10 years servicing local and multinational insurers and asset managers across 10+ countries with global advisory firms EY and Oliver Wyman.

Fred is a board member of the Institute of Financial Technologists of Asia (IFTA). He is a Fellow of the Society of Actuaries (FSA) and a member of the Actuarial Society of Hong Kong (ASHK).

Fred is covered by local and world's leading media including Bloomberg and TechCrunch, and is a frequent speaker at major conferences including Asian Financial Forum and Davos World Economic Forum.



Closing Remarks

Mr James Henry LAU Jr., JP

Secretary for Financial Services and the Treasury
The Government of Hong Kong SAR

Mr James Lau was appointed the Secretary for Financial Services and the Treasury on 1 July 2017.

Mr Lau joined the Hong Kong Government as an Administrative Officer (AO) in 1979 and was promoted through the ranks to AO Staff Grade C in April 1988. He joined the Hong Kong Monetary Authority (HKMA) in April 1993 and was the Head and Executive Director of various divisions of the HKMA until 2004.

In July 2004, Mr Lau was seconded to the Hong Kong Mortgage Corporation as Chief Executive Officer until he retired in December 2012. Mr Lau was appointed Under Secretary for Financial Services and the Treasury in January 2014.

Mr Lau holds a Bachelor of Mathematics (Computer Science and Statistics) Honours Degree and a Master of Mathematics Degree in Computer Science from the University of Waterloo, Canada.

Acknowledgement for CV Clinic



More about the Hong Kong Financial Services Industry

The FSDC Career Website (www.career-fsdc.org.hk)

To explore the diverse career opportunities in the industry of financial services in Hong Kong, the FSDC career website will walk you through the major sectors and key functions. A number of successful practitioners, young professionals and hiring managers in the industry share with you their valuable working experiences and job hunting tips.

Highlights:

- Overview of financial services sectors including asset management, banking, insurance, professional services, regulatory bodies, securities brokerage and wealth management;
- Features stories; and
- Blogs contributed by distinguished practitioners and more...

Overview of Hong Kong Financial Services Industry

The FSDC released a marketing brochure entitled “Hong Kong - Financing the future” and a shorter version “Think Finance, Think Hong Kong” (財智匯港) in September 2019 as part of the FSDC’s efforts to convey positive stories about the strengths, advantages and developments in the financial services industry in Hong Kong. The publications are available on the FSDC website:





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